GEORGE MASON UNIVERSITY NE SECTOR PLAN

Determination and Analysis of Market Demand and Program/Planning

November, 2004



Fairfax Campus

NE Sector

The goal of the study was to develop a master plan for the Northeast Sector based on a comprehensive market analysis for various program components including:

- Student housing
- Dining
- Retail
- Student Union
- Parking
- Traffic

Following the market research phase, the team developed a *Vision Plan* for the Northeast Sector. The *Vision Plan* establishes the urban design framework for the NE Sector and recommends the distribution of proposed program elements identified in the market study. In addition, the team developed a phased implementation strategy for all new buildings and related infrastructure and utilities.

Project Overview

Student Housing

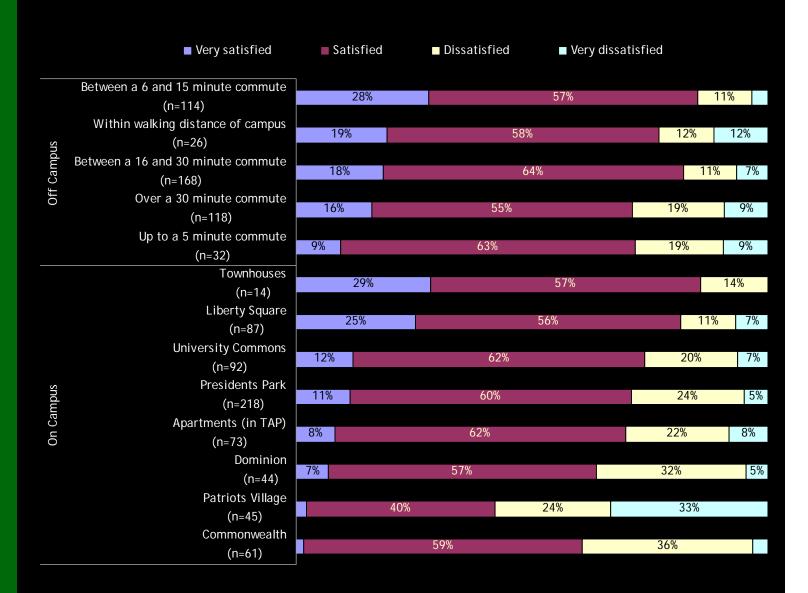
The market study was conducted by the design team through focus groups and a campus wide survey. The following details were determined from the study in order to highlight student preferences for new housing development at GMU.

- Focus Group comments
- Student satisfaction with current housing
- Desired amenities
- Unit preferences
- Interest in new housing
- Demand

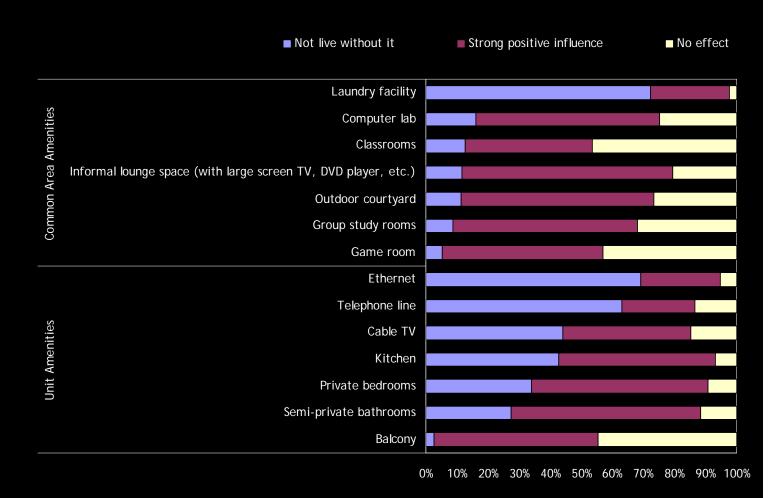
Focus Group Comments

- Occupancy per unit
 - Four to six is most popular
 - Eight is too many
 - More may be acceptable if able to choose roommates
- Occupancy per bedroom
 - Doubles OK for freshmen and are expected
 - Prefer singles as seniors
 - Prefer apartment double to single on corridor
 - Should be variety and unit progression with class standing
- Residents per bathroom
 - 2:1 ratio is ideal; 4:1 is acceptable
 - Community baths are acceptable for freshmen; not preferred
- Other comments
 - Should be 9-mo and 12-mo lease option
 - Kitchens are important to some, not others

Student Satisfaction with Current Housing



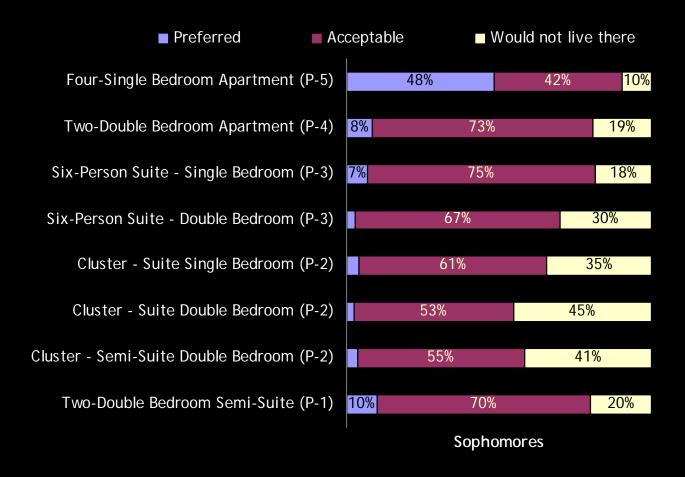
Desired Amenities



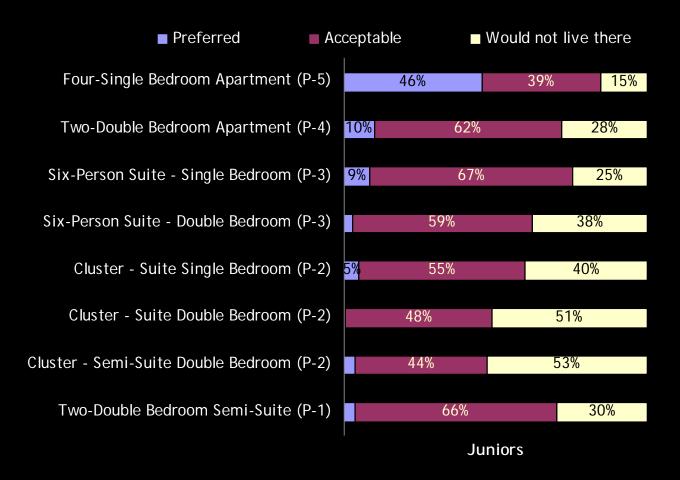
Unit Preference Freshman



Unit Preference Sophomores



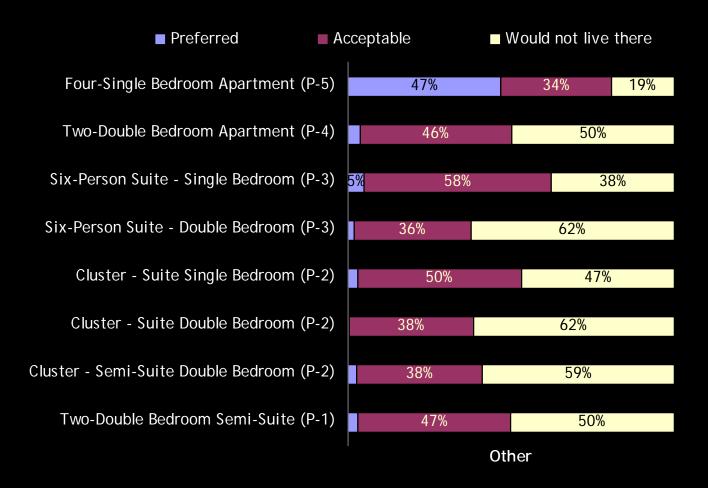
Unit Preference Juniors



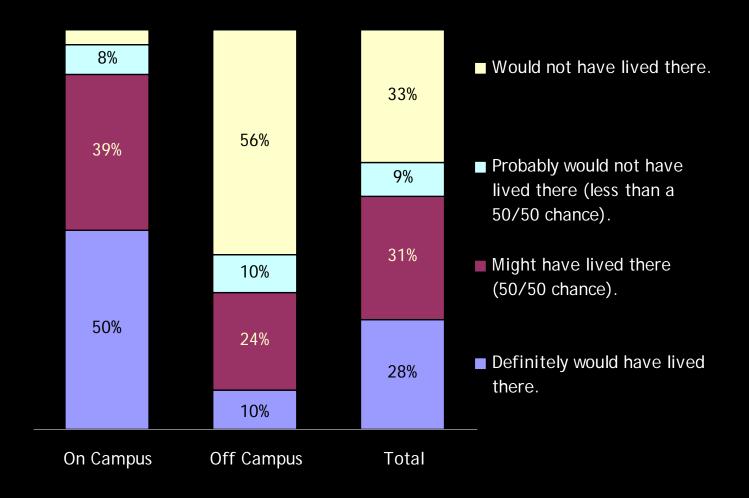
Unit Preference Seniors



Unit Preference Others - Grads



Interest in New Housing



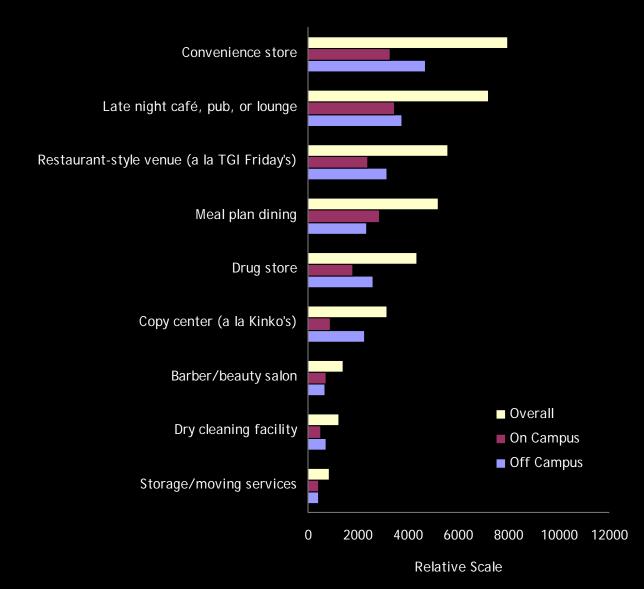
Demand

FALL 2003	Full-time	Definitely Interested		Might Be Interested		Potential
Class	Off-Campus Enrollment	Capture Rate	50% Closure	Capture Rate	25% Closure	Projected Demand
First Time Freshmen	883	8%	37	17%	38	75
Other Freshmen 830		23%	94	27%	57	151
Sophomores	2,132	13%	135	33%	176	311
Juniors	2,597	14%	176	33%	215	391
Seniors	Seniors 2,828		166	24%	168	334
M/PhD/Law	2,054	6%	59	22%	115	173
Total	11,324	11.21%	667	26.73%	769	1,436

Market
Determination
Student Housing

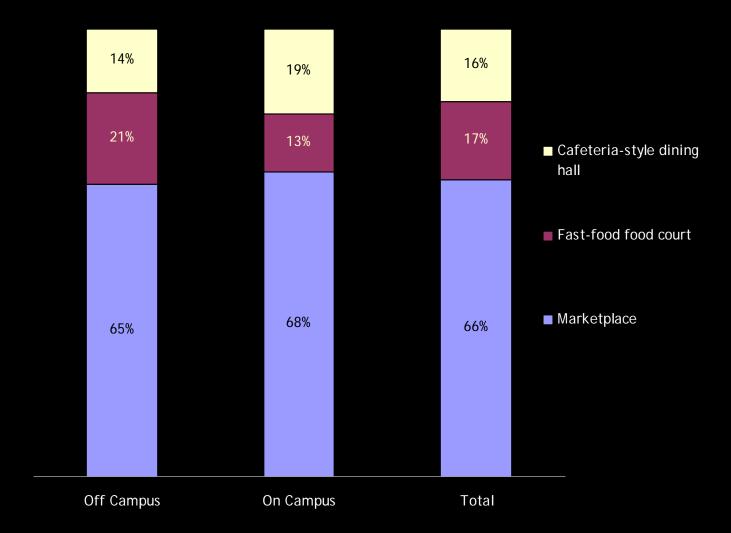
Although the market study identified the new housing demand at approximately 1,436 beds, GMU authorized the design team to develop a master plan that provides a minimum of 1,100 beds within the first 2 funded phases of housing. The remaining 336 beds will for a yet to be funded phase in the NE Sector.

Survey Results – Dining/RetailRetail and Dining Preferences



Market
Determination
Dining

Board Plan Dining Preference



Market
Determination
Dining

Dining

Based on the market study results and our existing conditions survey, our team determined that retail dining was viable throughout the NE Sector and that the "All-you-care-to eat" options on campus could be provided in 1 of three ways. Each option addresses the renovation or replacement of the existing Ciao Hall Venue in order to raise the standard of board plan dining on campus.

Dining Alternatives	Retail Dining	All-you-care-to-eat
Option 1	NE Sector	New Venue Sub II*
Option 2	NE Sector	2 New Venue's in NE Sector & S. Campus
Option 3	NE Sector	Renovation SUB II, Ciao Hall**

Dining Program Options

^{*} Addition at Sub II to replace Ciao Hall, adjacent to proposed student plaza in NE Sector.

^{**}Renovation per Sodexho recommendations with additional capacity for NE sector residents

Dining Alternatives Con's Pro's SSingle location for meal Option 1 – SSUB II ballroom and plan dining enhances New dining center meeting rooms must rely community and for all students on on Johnson Center for socialization. meal plans catering production. SSUB II space opened up PPerceived distance from for non-food uses - One south campus Stop Student Services. CCreation of 'new' all-you-(Presidents Park). care-to-eat dining with design and operating features that are state-ofthe-art. OOperating economies of a single central meal plan dining facility. PProject phasing (use SUB Il until new dining center is ready). **CCreates new student** activity center with vitality, energy, and appeal.

Dining

Program Options

Dining Alternatives

Pro's

Con's

Option 2 –

Two new dining centers, right sized for each campus community. One will be provided in NE Sector for North Campus Students, including new NE Sector residents and one in South Campus for south campus students currently on meal plan.

Smaller venues for meal plan dining enhances community and socialization within each part of campus.

SUB II space opened up for non-food uses—
One Stop Student

for non-food uses— One Stop Student Services. Creation of 'new' all-

Creation of 'new' allyou-care-to-eat dining with design and operating features that are state-of-the-art.

Project phasing (use SUB II until new dining centers are ready).

Creates new student activity center with vitality, energy, and appeal.

SUB II ballroom and meeting rooms must rely on Johnson Center for catering production.

Operating economies of a de-centralized meal plan dining facilities may not be cost effective.

Dining Program Options

	Dining Alternatives	Pro's	Con's
Dining Program Options	Option 3 – Ciao Hall renovation and expansion for all students on meal plans	Maximize use of existing foodservice facilities in SUB II. Maintain proximity of meal plan dining to south campus housing. Single location for meal plan dining enhances community and socialization. Operating economies of a single central meal plan dining facility.	Premium/high cost of appreciable improvement and expansion to existing facilities. Potential interruption of meal plan dining services if renovation not completed over a summer period (~90 days). SUB II space not available for non-food uses – One Stop Student Services.
	'		

Dining Matrix Option 1 New Dining Venue at **SUB II** Option 2 2 New Dining **Outlets Proximate** to Housing **Option 3** Renovate **Existing** Ciao Hall **Positive Impact**

Dining

Neutral

Negative Impact

Preferred Dining Option

In order to provide board plan dining in close proximity to the residential communities at GMU, the University has chosen to develop the Vision Plan with dining Option 2.

Two smaller "all you care to eat" venues will be developed, one in the NE Sector and one in South Campus. The NE Sector Venue will primarily support the new NE Sector community as well as Commonwealth, Dominium and University Commons. The South Campus venue will support the existing President's Park, Patriot's Village and Potomac Heights communities.

Ciao Hall will remain in service until the occupancy of the new NE Sector venue. Once vacated, Ciao Hall will be renovated to provide a "One Stop Shop" for student services within SUB II. Services to be provided include Student Accts., Mason Money, Academic Advising, Financial Aid and the Registrar.

Retail Assessment

Research and analysis shows that up to 10,000-12,000 square feet of neighborhood - or "main street"-style, ground-floor retail product could be sustainable on the campus at GMU. The types of viable retail that present the greatest opportunity to both serve the students and energize the campus include food-related retail and non-food convenience retail. The team believes the food and beverage program will be *critical* to the viability of any non-food retail program implemented on campus. The possible types of non-food retailers that are likely to have the greatest success include:

- C-Store
- Bank
- Beauty Salon
- Dry Cleaner
- Specialty Newstand
- Cell Phone Shop

Market

Determination

Retail

Retail Dining

As determined by the retail market study and the student survey, several retail food venues can be supported within the NE Sector *in addition* to the board plan dining venue. The following retail dining programs are currently being proposed as part of the new NE Sector Development:

- Juice Bar
- Coffee Shop
- •"White table cloth" Restaurant

Student Union

The location of the "One Stop Shop" Student Services program to SUB II supports the Vision Plan of NE Sector in two ways. The first is it meets the student demand to minimize the "Mason Shuffle". By providing the one-stop shop, GMU students will no longer need to walk all over campus to access basic student service services. Secondly with the relocation of student services to SUB II, North and South Chesapeake can be removed in order to fully implement the urban design concepts for the NE Sector.

Sub II will require the renovation of approximately 21,480 GSF of vacated kitchen, servery, dining and support space to provide a new home for:

- Student Accts.
- Mason Money
- Academic Advising
- Financial Aid
- Registrar

January 2005 Parking Assessment Fairfax Campus

Parking

Supply

Occupied

Spaces

1,046

Percent

Occupied

Parking Type Students, Meter, & General * 9,994 7.156 72% Faculty, & Staff, & Administration 1,058 94% 1,129 Handicapped, Visitor, Loading, & Motorcycle 36% 249 90 Service/Repair & Reserved 265 169 64% Total ** 11,637 8,473 73% **Total Spaces Recommended to Allow for Circulation** 80% 10,591 8,473

January 2005 **Parking**

Fairfax Campus Parking

Surplus / (Deficit)

^{*} Includes new parking spaces on Lots R & J as well as the new parking garage adjacent to Lot B. Increase in parking spaces equates to approximately 1575 spaces.

^{** 10,062 (}Spring 2004) + 1575 (Lots R, J, & B) = 11,637 (Total Fairfax Campus Parking January 2005)

2010 Enrollment Projection Fairfax Campus

Projected (2010) Parking

- Existing (Spring 2004) Enrollment 26,554
- Future (2010) Enrollment 28,872
- Percent Increase 8.7%

Projected (2010) New Demand Fairfax Campus

New People Parking Recommended **Projected (2010) Commuters** (Increase Student Parking by 4.6%)* 1,218 426 **Projected (2010) Residents** (2.25 spaces per 3 beds) 1,100 825 Projected (2010) Faculty/Staff (1.5 parking spaces per 2 faculty/staff) 400 267 Projected (2010) New Demand 2,718 1,517

Projected (2010) Parking

^{*} Based on total recommended parking spaces (10591) to meet existing demand discounting Faculty, Staff & Administration

Future (2010) Parking Surplus / (Deficit) Fairfax Campus

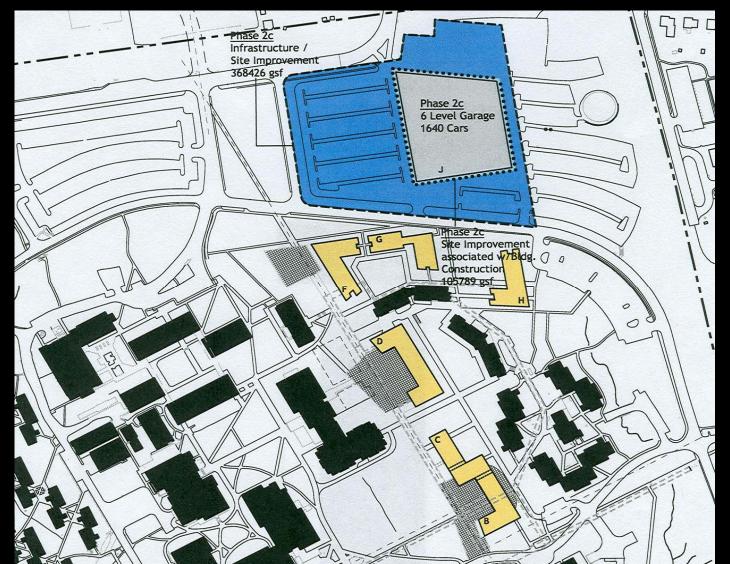
January 2005 * Total Fairfax Campus Parking	11,637
Projected 2010 Total Fairfax Campus Parking Demand (10,591+1,517=12,108)	12,108
Future (2010) Parking Surplus / (Deficit)	(471)

Projected (2010) Parking

^{*} Includes new parking spaces on Lots R & J as well as the new parking garage adjacent to Lot B. Increase in parking spaces equates to approximately 1575 spaces. 10,062 (Spring 2004) + 1575 (Lots R, J, & B) = 11,637 (Total Fairfax Campus Parking January 2005)

Northeast Sector Plan Fairfax Campus

(1,100 New Beds & 1,640 Space Garage)



Northeast Sector Proposed (2010) Parking

Northeast Sector Parking Garage Assessment Fairfax Campus

Northeast	Sector
Proposed	(2010)
Parking	,

Parking Summary	Parking Spaces
Existing Parking Spaces in North Campus (328 Lot E, 980 Lot F, 424 Lot G, 364 Lot H, 308 Lot I)	2,404
Loss of Surface Parking due to Master Plan Construction and Lot F Garage	
(-352 Lot G, -286 Lot F, -164 Lot E, -265 Lot B)	-1,067
New Parking Spaces with Completion of Lot F Garage (1,640 Lot F Garage)	1,640
Total Parking Spaces Located in North Campus Due to	
New Lot F Garage & Master Plan Construction	2,977
Net New Parking Spaces Located in North Campus Due to New Lot F Garage & Master Plan Construction	573

Northeast Sector Parking Surplus / (Deficit) Fairfax Campus

Northeast Sector Proposed (2010) Parking

Projected Fairfax Campus (2010) Parking Surplus / (Deficit)	(471)
Northeast Sector Plan Proposed (2010) New Parking Spaces	573
Proposed Fairfax Campus (2010) Parking Surplus / (Deficit)	102

Fairfax Campus Parking Assessment

Year	Fairfax Campus Parking Supply	Parking Increase / (Decrease)	Projected Parking Demand (Vehicles)	Parking Supply to Meet Demand (Spaces)	Parking Surplus / (Deficit)
2005	11,637	0	9,209	10,844	793
2006	10,857	(780)	9,473	11,097	(240)
2007*	10,221	(636)	9,737	11,350	(1,129)
2008	11,861	1640	10,001	11,603	258
2009	12,211	350	10,265	11,856	355
2010	12,211	0	10,529	12,109	102

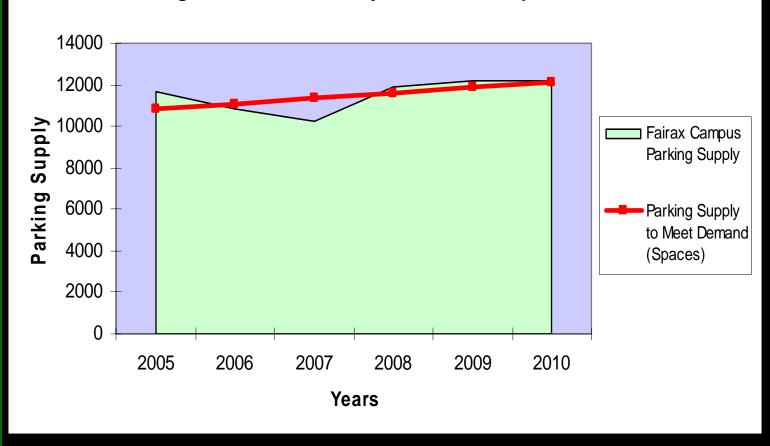
^{*} Construct temporary parking area in the North Campus near Braddock Road and create a Bus Shuttle System by 2006 to account for parking shortfall during construction.

Fairfax Campus
Parking
Assessment

Fairfax Campus Parking Assessment

George Mason University - Fairfax Campus

Fairfax Campus
Parking
Assessment



2010 Enrollment Projection Fairfax Campus

- Existing (2004)
- » Enrollment 26,554
- » Parking 10,062
- » Students per Parking Space Ratio— 2.64

- Projected (2010) Parking
- Future (2010)
- » Enrollment 28,872
- » Parking 12,211
- » Students per Parking Space Ratio 2.36
- Net Increase (2004 2010)
 - » New Students 2,318
 - » Net New Parking 2,149
 - » Students per Parking Space Ratio 1.08

Existing Overall Review of Traffic Fairfax Campus

Congestion on adjacent public roads

- Along Braddock Road between Ox Road and Roberts Road
- University Drive at Ox / Chain Bridge Road

Traffic Signal Timing

 Signal Cycle length creates long backup and interference with upstream intersections

On Campus Conflicts

- Vehicles Turning into access driveways
- Pedestrians

Parking Shortfall

Motorists Recirculate in search of parking

Existing Traffic

Virginia Department of Transportation & Fairfax County Public Roadway Improvements

Completed Projects to Date

Right Turn Lane Westbound along Braddock Road at Ox Road

Existing & Proposed Traffic

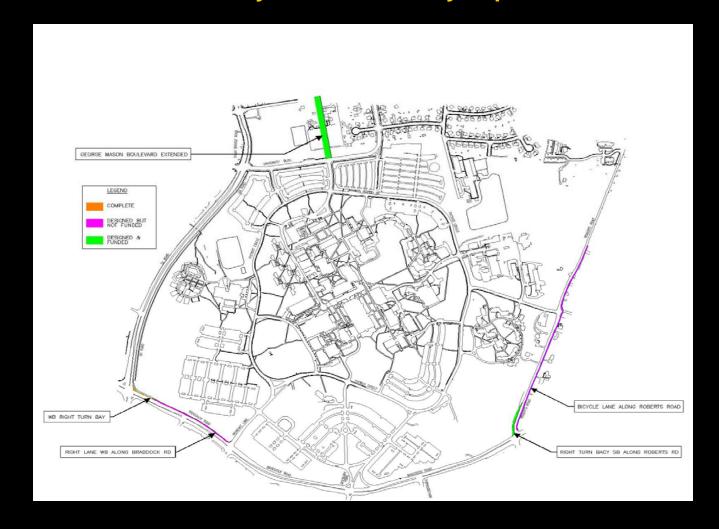
Projects Designed but Not Funded

- Bicycle Lane along Roberts Road North of Braddock Road
- Right Turn Lane Westbound along Braddock Road West of Roanoke River Road

Projects Designed & Funded but Not Complete

- George Mason Drive North of University Drive
- Right Turn Lane Southbound along Roberts Road at Braddock Road

Virginia Department of Transportation & Fairfax County Public Roadway Improvements



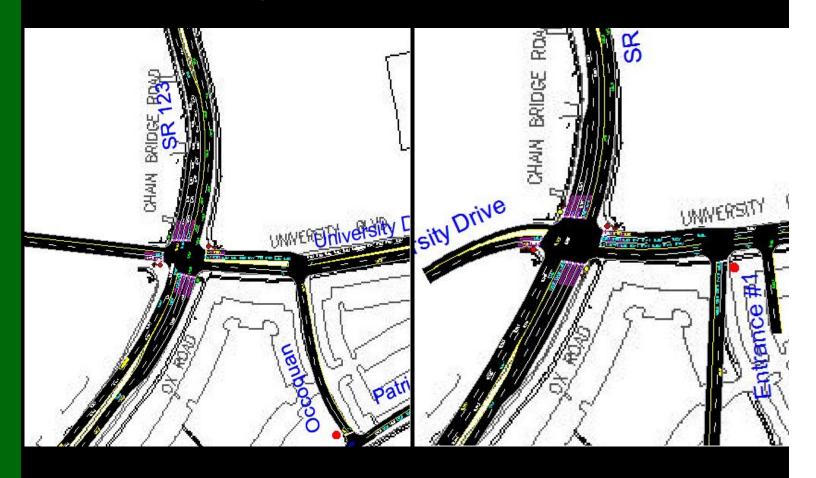
Traffic Assessment Fairfax Campus

- Adjust Signal Timings, Splits, & Phasing throughout local roadway network
- Re-Stripe University Drive to a Four Lane Section
- University Drive at Ox / Chain Bridge Road
 - Add a Westbound Left Turn Lane
- Braddock Road at Ox Road
 - Add one Through Lane Westbound along Braddock between Roanoke Road and Ox Road
 - Add one Through Lane Southbound along Ox Road
 - Add one Northbound Left Turn Bay along Ox Road
 - Add one Westbound Left Turn Bay along Braddock Road

University Drive with Ox / Chain Bridge Road

Existing

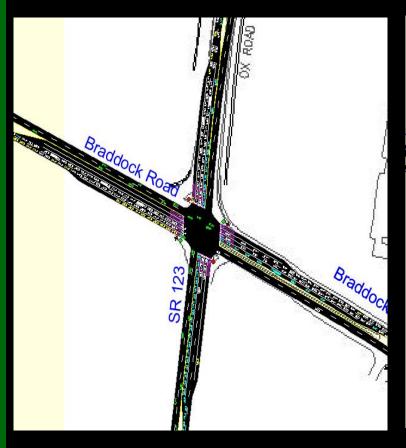
Recommended

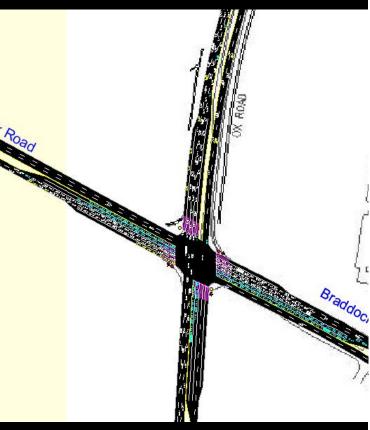


Braddock Road with Ox Road

Existing

Recommended

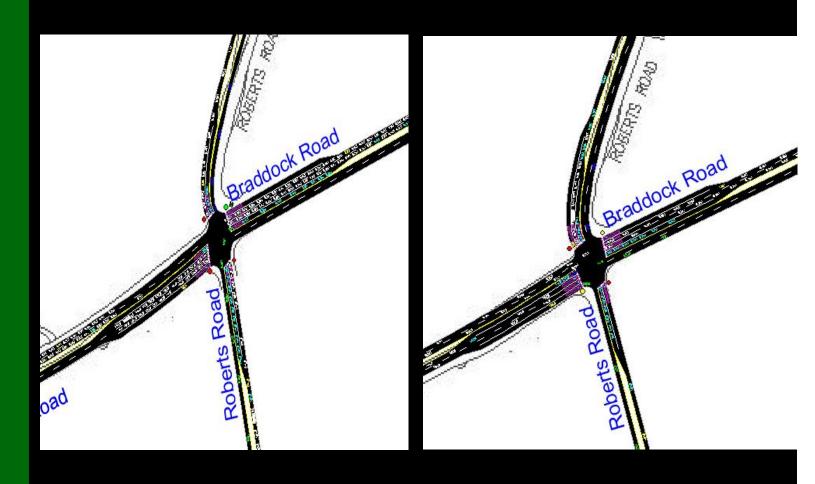




Braddock Road with Roberts Road

Existing

Recommended



Transportation Demand Management Program

Transportation Demand Management

Program

- Adjust activity schedules to spread out traffic peaks
- Maintain or increase on campus pedestrian activity to enliven the campus
- Integrate the east and west campuses
- Provide cost savings and shuttle bus incentives for commuters to park on West campus

Currently approximately 92% of the commuter students drive to campus with approximately 1% biking, 5% take the bus, & 2% walking

East-West Connector

Transportation Demand Management

East-West Connector

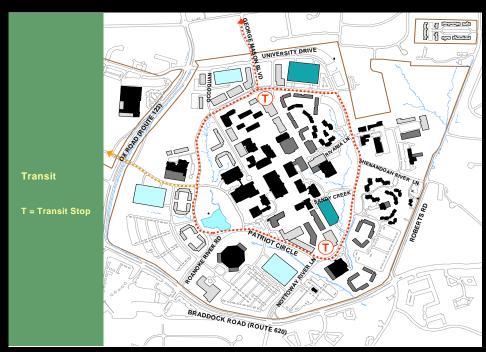
- Provides traffic relief to and from the north & west
- Links East and West Campuses
- Improves Traffic Distribution on East Campus
- Reduces dependence on traffic capacity improvements on adjacent public roads

Transit System

- New CUE Bus stops convenient to on-Campus major destinations
- Safe, direct pedestrian connections to/from stops
- East-West Campus Shuttle
- Create an on Campus Bus Depot

Transportation Demand Management

Transit System



Future East-West Campus Shuttle Link

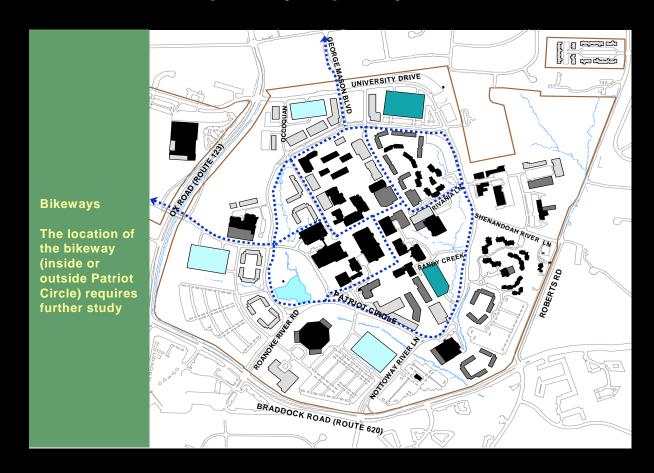
Future On-Campus Transit Route

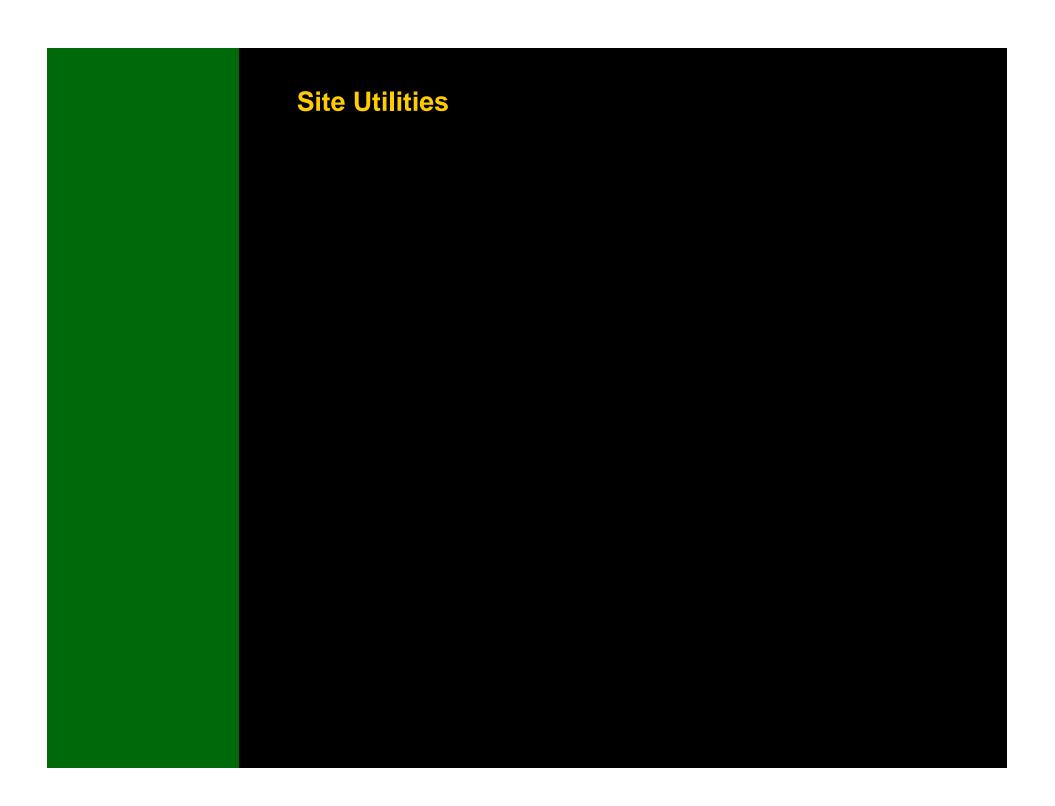
Bicycle Network

Create an on-campus bicycle path system.

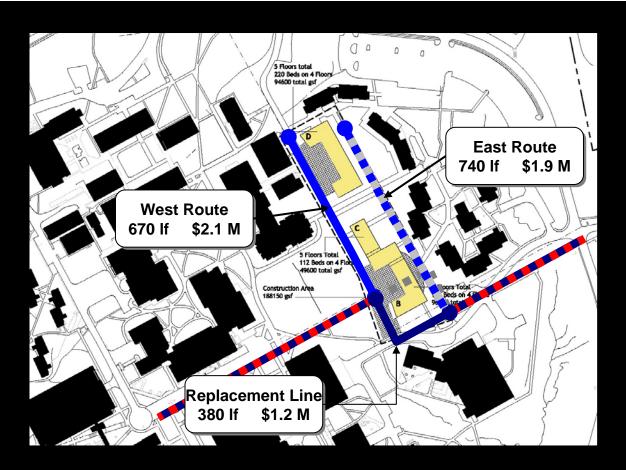
Transportation Demand Management

Bicycle Network





Site Utilities Phase 1

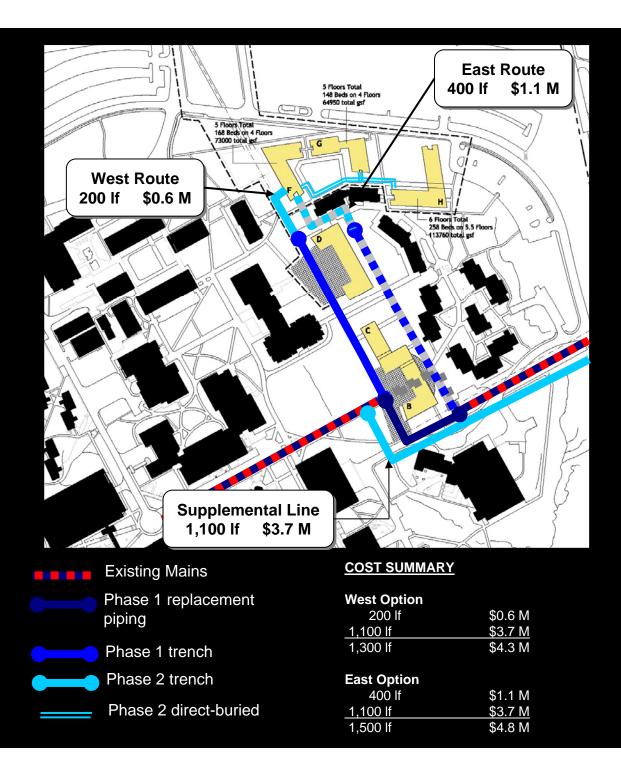




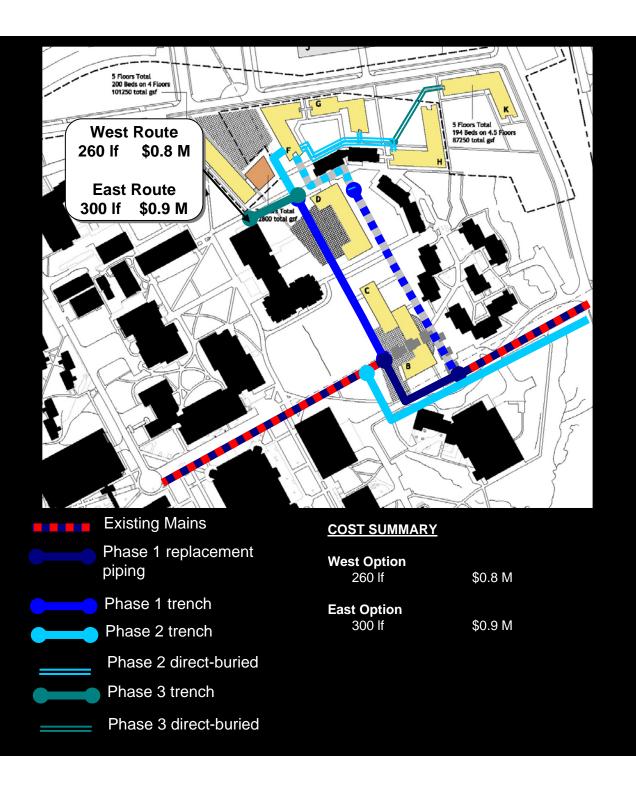
COST SUMMARY

West Option	
670 lf	\$2.1 M
380 lf	\$1.2 M
1,050 If	\$3.3 M
East Option	
East Option 740 lf	\$1.9 M
	\$1.9 M \$1.2 M

Site Utilities Phase 2



Site Utilities Phase 3

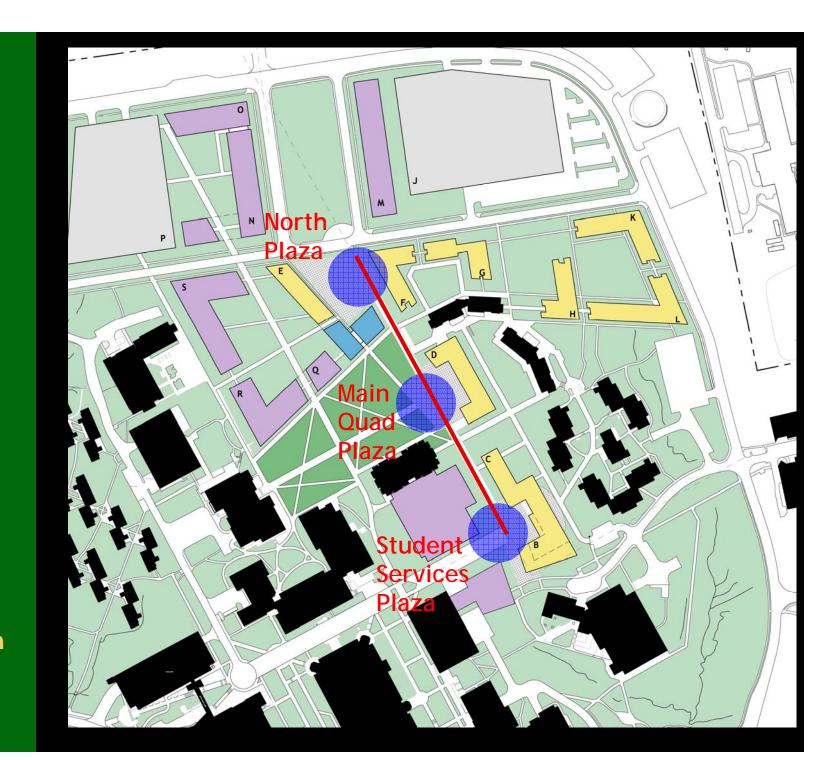


Program

The following program was developed based information gathered from the following sources:

- Focus Groups
- Housing, Retail and Food Service Market Studies
- GMU NE Sector Task Force Committee
- Design Team Research and Recommendations
- Sports Master Plan by Ewing Cole/Brailsford & Dunlavey

Vision Plan Full Build-Out



Vision Plan Urban Design



Board Plan Dining

Game Rooms & Meeting Rooms



C-Store

Health Club (2nd Floor)

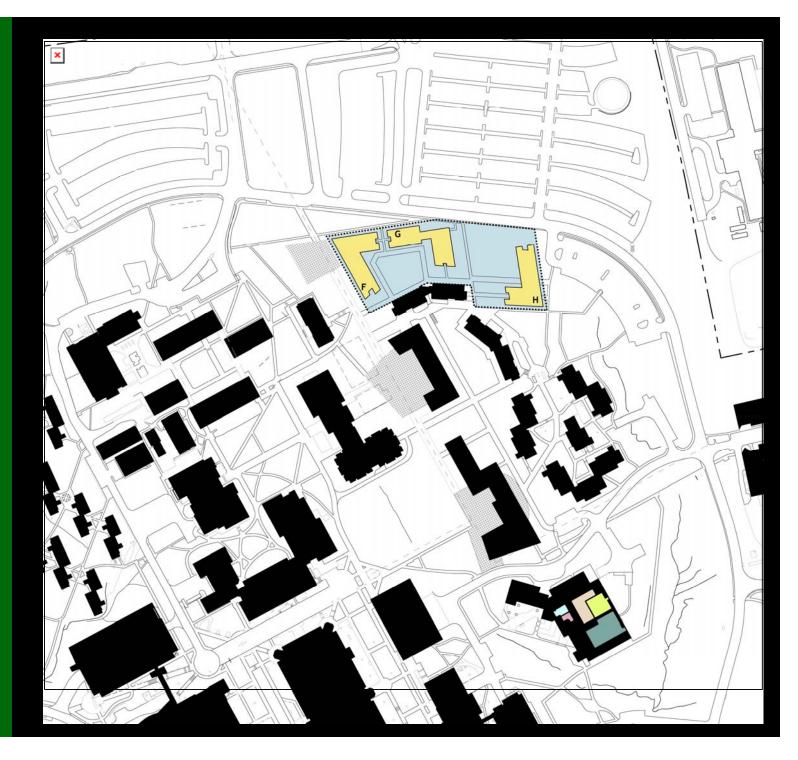
Restaurant Coffee Shop

Implementation

The following slides detail the phased implementation strategy for the development of the Northeast Sector.

- 550 New Beds
- North Campus Board Plan Dining Venue
- Game Rooms
- Meeting Rooms
- C-Store
- Juice Bar
- Health Club
- Retail

Phase 1
Occupancy
July 2007



- 540 New Beds
- Coffee Shop
- Retail
- "One Stop Shop" for Student Services in SUB II

Phase 2 Occupancy July 2008



- 346 New Beds
- Restaurant
- Admissions
- Visitor's Center
- Structured Parking
- Re-routing of Patriots Circle

Phase 3
Occupancy
July 2010



- 346 New Beds
- Restaurant
- Admissions
- Visitor's Center
- Structured Parking
- Re-routing of Patriots Circle
- South Campus Board Plan Dining

Phase 3
Occupancy
July 2010



Vision Plan Full Build-Out

